# Labor Market Frictions, Human Capital Accumulation, and Consumption Inequality

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## Introduction

• What is the relative contribution of shocks to human capital accumulation and the stochastic job ladder in determining the uncertainty workers face in the labor market?



source: Meghir & Pistaferri (2011)



source: Guvenen, Karahan, Ozkan and Song (2015)

# Related Literature

#### • Statistical models of income processes

Lillard and Willis (1978); Lillard and Weiss (1979); MaCurdy (1982); Abowd and Card (1989); Topel and Ward (1992); Gottschalk and Moffit (1995); Baker and Solon (2003); Meghir and Pistaferri (2004); Guvenen (2007); Altonji, Smith and Vidangos (2013); Guvenen, Karahan, Ozkan and Song (2015); Arellano, Blundell and Bonhomme (2015).

#### • Choices, information and risk

Deaton and Paxson (1994); Blundell and Preston (1998); Krueger and Perri (2004); Storesletten, Telmer, and Yaron (2004); Cunha, Heckman and Navarro (2005); Blundell, Pistaferri and Preston (2008); Kaplan and Violante (2010); Lise (2013); Guvenen and Smith (2013) ...

 Job-search, learning and human capital accumulation Rubinstein and Weiss (2006); Yamaguchi (2010); Burdett, Carrillo-Tudela and Coles (2011); Bowlus and Liu (2013); Bagger, Fontaine, Postel-Vinay and Robin (2014); Lise and Postel-Vinay (2015)

# Model Ingredients

#### Equilibrium random search model of the labour market

- Time is continuous, workers are risk averse, discount the future at rate  $\rho,$  and exit the market at rate  $\xi$
- Workers search for jobs when unemployed and for better jobs when employed
- Firms recruit new workers and counter outside offers to retain their existing workers

#### Worker and firm heterogeneity

- Differences in ability/productivity
- Human capital accumulation depends on worker and firm type

#### Incomplete markets (Aiyagari-Beweley-Huggett)

- No complete set of state-contingent claims
- Single riskless asset to transfer resources over time

# Technology

A match between a worker of type  $h_t$  and a firm or type y produces

 $f(\mathbf{h}_t, y) = h_0 h_{1t} y$ 

The worker supplies human capital  $\mathbf{h}_t = \{h_0, h_{1t}\}$ 

- fixed worker type  $h_0$
- time-variant human capital  $h_{1t}$

The firm is characterized by the fixed productivity type y

Home production takes the form

$$b(\mathbf{h}_t) = h_0 h_{1t} b$$

## Human Capital Accumulation

The time varying component  $h_{1t}$  follows a diffusion process:

$$\frac{\mathrm{d}h_{1t}}{h_{1t}} = \mu(h_0, y)\mathrm{d}t + \sigma\mathrm{d}\mathscr{B}_t,$$
$$\mu(h_0, y) = \mu_0 + \mu_1\log h_0 + \mu_2\log y$$

#### Human capital accumulation

- The drift rate depends on the current match.
- It is assumed to be non-decreasing in the firm-type.

#### Idiosyncratic productivity- and health shocks

• Deviations form the deterministic path are captured by the Brownian motion  $\mathscr{B}_t$  with diffusion parameter  $\sigma$ 

# Meetings and Transitions

- Search is random and sequential.
- Both employed and unemployed workers are contacted by a firm at type dependent contact rate

$$\lambda(h_0) = \exp(\lambda_0 + \lambda_1 \log h_0)$$

and receive offers from the sampling distribution

$$\Gamma(y) \quad y \in [\underline{y}, \overline{y}]$$

the decision to accept or reject the offer is endogenous

• A worker becomes unemployed at type dependent separation rate

$$\delta(h_0) = \exp(\delta_0 + \delta_1 \log h_0)$$

and leaves the labor market at rate

### Wages

The wage is assumed to be a piece-rate  $0 < \theta \leq 1$  of match output:

$$w_t = h_0 h_{1t} y \theta_t$$

$$\log w_t = \log h_0 + \log y + \log h_{1t} + \log \theta_t$$

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Firms compete based on current output:

Suppose a worker currently matched with firm y is contacted by a firm of type y':

• if y' > y the worker moves to firm y' and the piece rate there starts at

$$\theta' = \frac{y}{y'}$$

• if  $y \ge y'$  the worker stays at y and the piece rate is updated to

$$\theta = \max\left\{\theta, \frac{y'}{y}\right\}$$

### Worker Values

Worker with assets *a*, human capital  $(h_0, h_1)$ , matched to firm *y*, at piece-rate  $\theta$ :

$$\begin{split} [\rho + \lambda(h_0) + \delta(h_0) + \xi] W(a, h_0, h_1, y, \theta) \\ &= \max_{a - \underline{a} \ge c \ge 0} u(c) + \frac{\partial}{\partial a} W(a, h_0, h_1, y, \theta) [ra + \theta h_0 h_1 y - c] \\ &+ \mu(h_0, y) h_1 \frac{\partial}{\partial h_1} W(a, h_0, h_1, y, \theta) + \frac{\sigma^2}{2} h_1^2 \frac{\partial^2}{\partial h_1^2} W(a, h_0, h_1, y, \theta) \\ &+ \lambda(h_0) \int \max \bigg\{ W(a, h_0, h_1, y', y/y'), \\ W(a, h_0, h_1, y, \max\{\theta, y'/y\}) \bigg\} d\Gamma(y') \\ &+ \delta(h_0) W(a, h_0, h_1, b, 1) + \xi R(a, h_0, h_1) \end{split}$$

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### Data

- Linked Employer-Employee data from Germany spanning the years 1975-2010
  - 2% random sample consisting of 212,380 male workers who started their career during the sample
  - worker id, firm id, wages, worker flows,...
- Income and Expenditure Survey (EVS)
  - ▶ Repeated cross-section carried out every 5 years starting from 1978



# Identification

- Worker types  $h_0$  are identified from their first wage
- Firms are ranked and binned into types based on the share of workers they hire from other firms; The sampling distribution is identified from job types accepted out of unemployment
- $\delta(h_0)$  and  $\lambda(h_0)$  are identified by separation rates and unemployment rates, conditional on  $h_0$
- Human capital accumulation (type dependent mean and variance) is identified using three job spells using the difference in starting wages between spell 2 and 3. (If spell 1 and 2 are at the same firm type it is especially helpful)

## Estimated Distribution of Worker Types and Firm Types



# Parameter Estimates (preliminary)

	low-skilled	high-skilled
Contact rates: $\lambda(h_0) = \exp(\lambda_0 + \lambda_1 \log h_0)$		
$\lambda_0$	-2.632	-2.733
$\lambda_1$	-0.0910	-0.1102
Destruction rates: $\delta(h_0) = \exp(\delta_0 + \delta_1 \log h_0)$		
$\delta_0$	-3.585	-4.912
$\delta_1$	0.1316	-0.345
Human capital, drift: $\mu(h_0,y) = \mu_0 + \mu_1 \log h_0 + \mu_2 \log y$		
$\mu_0$	0.000	0.000
$\mu_1$	-0.003	-0.0034
$\mu_2$	0.001	0.0025
Human capital, variance of shocks: $\sigma^2$		
$\sigma^2$	0.0174	0.02007

### Linear increase in earnings and consumption variance



## Negative skewness of $\Delta w_{t+1}$ , decreasing in $w_t$



Excess Kurtosis of  $\Delta w_{t+1}$ , increasing in  $w_t$ 



Graber & Lise (UCL)

Search, Human Capital & Consumption

## Negative skewness of $\Delta w_{t+1}$ , decreasing with experience(?)



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# Excess Kurtosis of $\Delta w_{t+1}$ , increasing with experience(?)



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## Rising variance is almost all due to shocks to human capital



## Skewness and Kurtosis almost all due to job ladder



## Conclusion

- Persistent shocks account for the rising variance of log earnings and consumption
- The job ladder accounts qualitatively for the patterns of the skewness and kurtosis of conditional year-over-year wage changes
- Our preliminary results do not produce the quantitative patterns of the skewness and kurtosis using loss of search capital alone
- We conjecture loss of human capital at job loss will beef up the quantitative effects

# Linked Employer-Employee Data: SIAB 7510 & BHP Employment Spells

- reported with exact start- and end-dates
- spells can end for a number of reasons: changes in the wage paid, changing employer, switching to part-time,...

#### Wages and Hours

- Wages are provided by firms and are very accurate due to the threat of legal sanctions for misreporting.
- Hours are not reported, but information on full-time, long and short part-time work.
- The reported wages are average daily wages for each spell.
- Drawback: Top-coding at the social security contribution limit.

Worker Flows

• worker-flows at the estbalishment level from the Establishment History Panel (BHP)

Data

## Sample Restrictions

Sample of labour market entrants between 1975-2010:

- males based in West-Germany
- age restrictions upon entry
- divided into three mutually exclusive skill groups

Based on the employment spell data, we generate a panel data set at monthly frequency.

- spells that last for less than one month are dropped.
- unemployment is proxied by non-employment

# Income and Expenditure Survey (EVS)

- Federal Statistical Office (Destatis)
- Repeated cross-section carried out every 5 years starting from 1978.
- Detailed household and consumption data.
- Information on earnings and income.
- Large representative sample of around 60,000 households.