

# Intergenerational occupational mobility in Norway, 1865-2011

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# Motivation: Social mobility in the long run

- ▶ Large changes in the structure of the economy over the last 150 years
  - ▶ The cross-section distribution of activity has changed substantially — example Norway: Farmers 1865:  $> 40$  per cent; 2011:  $\approx 1$  per cent
  - ▶ Large growth in aggregate productivity
  - ▶ Within-country convergence between regions
  - ▶ Income inequality fell from the nineteenth century to the late twentieth century in most countries
- ▶ **How did this transition affect social mobility?**
  - ▶ While income inequality has fallen, we do not know whether social mobility has increased

## Motivation: Why Norway

- ▶ Comparable evidence on long-run mobility mainly from Great Britain and US
- ▶ Both have special development paths
  - ▶ Britain: Early industrialization, low share of farmers in nineteenth century
  - ▶ United States: “New” society, extensive immigration, low population to land ratio
- ▶ Not clear how this translates to other countries
- ▶ Norway is an interesting case also for other reasons
  - ▶ Transition from rural, remote society to one of the most well-off in Europe
  - ▶ From (relatively) inegalitarian to egalitarian
  - ▶ Consensus among historians: Low mobility in nineteenth century
  - ▶ Late industrializing, early state-building: good data for most of the industrializing period

# This presentation

- ▶ Newly-compiled data on occupation distribution and intergenerational occupational mobility in Norway between 1865 and 2011
- ▶ Preview of findings:
  - ▶ Nineteenth-century Norwegian mobility low: at similar level to United Kingdom
  - ▶ Large increase in social mobility in Norway over time, except for farm sector

# This presentation

- ▶ Newly-compiled data on occupation distribution and intergenerational occupational mobility in Norway between 1865 and 2011
- ▶ Preview of findings:
  - ▶ Nineteenth-century Norwegian mobility low: at similar level to United Kingdom
  - ▶ Large increase in social mobility in Norway over time, except for farm sector
  - ▶ Increase not driven by geographic differences / convergence
  - ▶ Modest contributions from mobility to between-occupation “dynastic” income inequality

## Literature: Intergenerational mobility over long time periods

- ▶ Long and Ferrie (2013):
  - ▶ United States and Great Britain, 19th and 20th century
  - ▶ Mobility used to be higher in the US; not so any more
- ▶ Clark and Cummins (2014) on wealth mobility: no large changes over time in UK
- ▶ Local areas in Sweden: no big changes over time (Lindahl et al, 2012; Dribe et al, 2012)

# Literature

- ▶ High social mobility in Scandinavia today, at least compared to UK and US
  - ▶ Intergenerational income elasticities low in Scandinavian countries (Jäntti et al 2006, Raaum et al 2007)
  - ▶ Small changes in income mobility for cohorts born 1950-1965 in Norway (Bratberg et al 2005)
  - ▶ Increase in intergenerational mobility if one starts with the 1930s cohorts (Salvanes, this workshop)
  - ▶ Sweden: Fall in sibling correlations for cohorts born 1932-1950; increase thereafter (Björklund et al 2009)
  - ▶ Occupational mobility: Standardized studies on post-1970 data (Breen 2004) show moderately increasing mobility in several European countries (incl Scandinavia), but not in Great Britain
- ▶ Geographical heterogeneity in mobility (Chetty et al 2014)

## Data sources

- ▶ Full-count data from Norwegian censuses of 1865, 1900, 1910, 1960, 1970, 1980, 2011
- ▶ 1865-1910: digitized by Norwegian National Archives and partners from 1990s until today
  - ▶ Occupation and geographical covariates coded
  - ▶ Used in some economic research (eg Abramitzky et al 2012)
  - ▶ No information on income or education
- ▶ 1960-2011: based on original working files from Statistics Norway
  - ▶ Norwegian population register with individual IDs originate from 1964; 1960 census later added
- ▶ Occupation mean incomes: varying quality. Will use for some interpretation of results
- ▶ Covariates: some economic variables at the municipality level



## Observation structure

- ▶ Intergenerational occupation pair always comes from two different censuses

Year	Individual A		Individual B
1865	Adult	← ( <i>father-son link</i> ) →	Child
			↑ ( <i>person match</i> )
1900			↓ Adult

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1900			↓ <b>Adult</b> (Son's occ.)

- ▶ Before 1960: No individual ID numbers
- ▶ Individuals matched on names, time of birth and place of birth
  - ▶ Allow for differences in spelling, minor misreporting of times/places
  - ▶ No matching on address / household composition
- ▶ Father-son identification based on co-residence at time of census

## Matching: Results

*Matchable:* "Son" is age 30-60 at  $t_1$ , alive at  $t_0$ , born in Norway.

$t_0-t_1$	Match-able in $t_1$	Share found in $t_0$	Known father in $t_0$	Matched pop.	Father age 30-60	Both have occ.	Final sample
1865-1900	246,373	37.7%	71.9%	66,790	91.4%	98.1%	59,896
1910-1960	246,911	45.4%	77.8%	87,188	88.8%	89.6%	69,356
1960-1980	717,678	100.0%	40.3%	289,040	82.3%	84.6%	201,297
1980-2011	883,951	100.0%	93.6%	827,210	80.8%	75.6%	505,441

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Alternative sample: age 0-15 at $t_0$ only							
1865-1900	159,850	38.1%	82.9%	50,490	92.5%	98.1%	45,835
1910-1960	246,911	45.4%	77.8%	87,188	88.8%	89.6%	69,356
1960-1980	154,901	100.0%	80.3%	124,437	97.5%	86.0%	104,401
1980-2011	455,843	100.0%	97.4%	444,175	81.0%	78.5%	282,613

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Other studies							
1850-1880	62,811	21.9%	74.2%	9,497		US 1% (1)	
1851-1881		20.3%		14,191		UK 2% (1)	
1865-1900		≈ 5%		20,446		NO/US (2)	

(1): Long and Ferrie 2013; (2): Abramitzky et al 2012

# Occupations

- ▶ Occupations present the longest-running consistent information on individual economic conditions
- ▶ Changes in occupation reporting standards over time
  - ▶ Here: standardize to four occupation categories similar to Long and Ferrie (2013)
- ▶ Population universe for this talk: Men 30-60 years old at time of observation

# Occupations

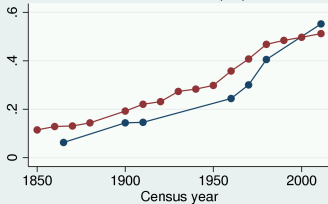
Category	Examples of subgroups
White-collar	Teachers, Merchants, Captains Lawyers, Managers, Office clerks Shop clerks, Salesmen
Farmer	Farmers, Farmer-fishermen, Farm managers
Manual, skilled	Carpenters, Electricians, Welders, Car mechanics, Butchers
Manual, unskilled	Husbandmen/Cottars, Fishermen Farm workers, Day laborers, Loggers

(Compatibility: Long and Ferrie (2013))

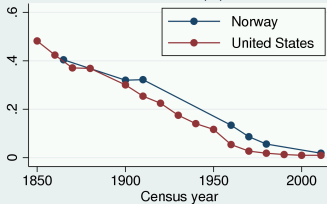


# Occupations over time

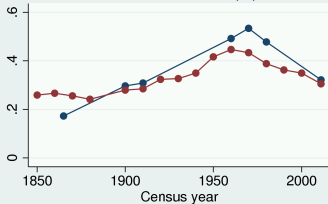
### White collar (W)



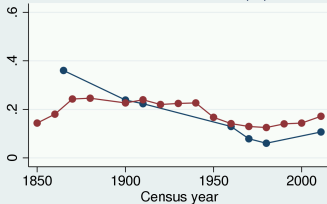
### Farmer (F)



### Manual, skilled (S)



### Manual, unskilled (U)



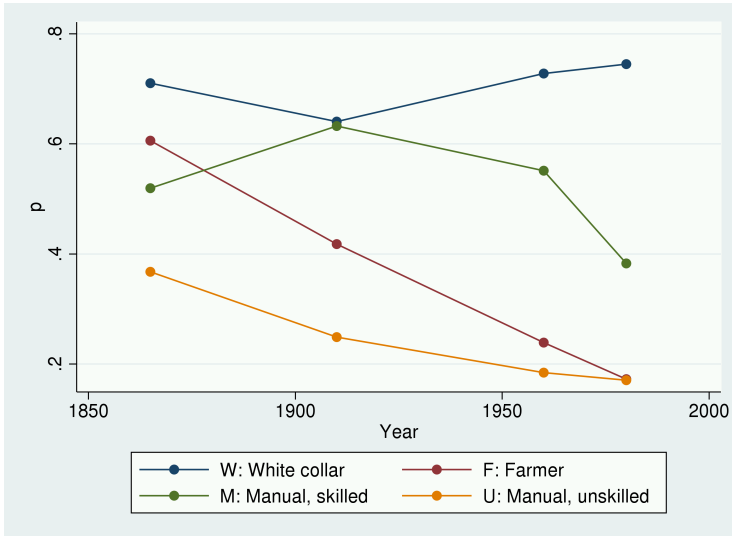
## Unit of observation: $4 \times 4$ matrices

Example: 1865-1900

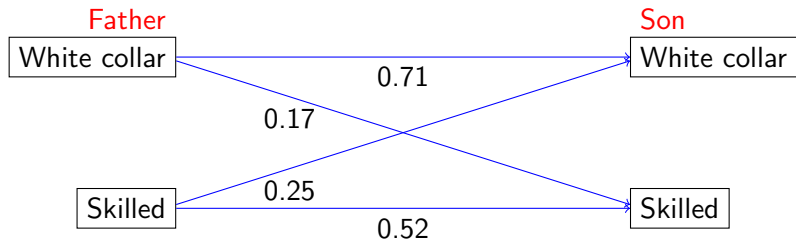
		Son's occupation			
		W	F	S	U
Father's occupation	White-collar (W)	2,277	189	541	187
	Farmer (F)	3,233	21,118	5,247	5,287
	Manual, skilled (S)	1,622	519	3,304	935
	Manual, unskilled (U)	1,060	4,006	4,892	5,793

# Transition probabilities

Probability of son having same occupation as father

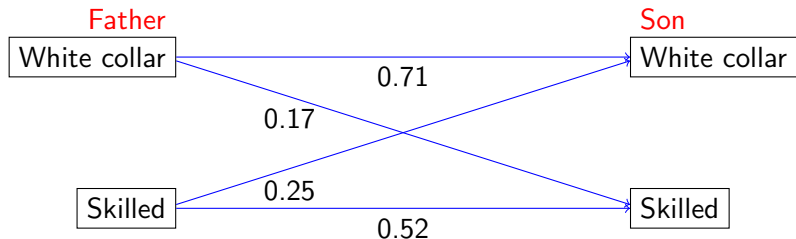


## Transition probabilities and odds ratios



$$\Theta_{WWSS} = \log \left( \frac{0.71/0.17}{0.25/0.52} \right) = \log \left( \frac{4.16}{0.48} \right) = \log(8.60) = 2.15$$

## Transition probabilities and odds ratios



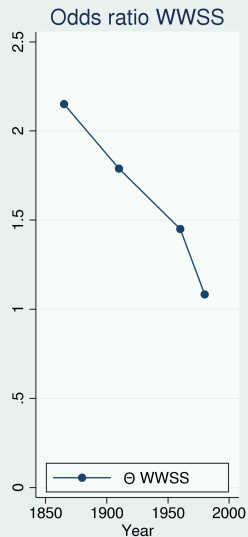
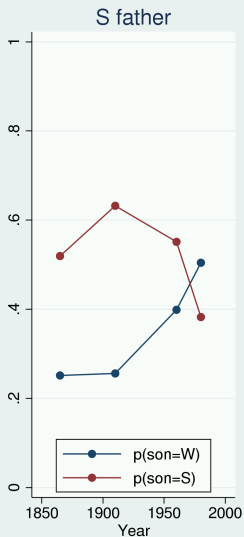
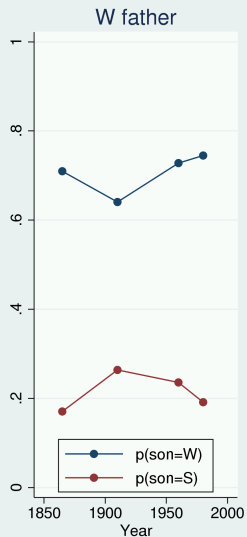
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Aggregate mobility: use Altham statistic (Altham 1970; Long and Ferrie 2013):

$$d(P, J) = \left( \sum_{i=1}^r \sum_{j=1}^s \sum_{l=1}^r \sum_{m=1}^s \left[ \log \left( \frac{p_{ij}/p_{im}}{p_{lj}/p_{lm}} \right) \right]^2 \right)^{1/2}$$

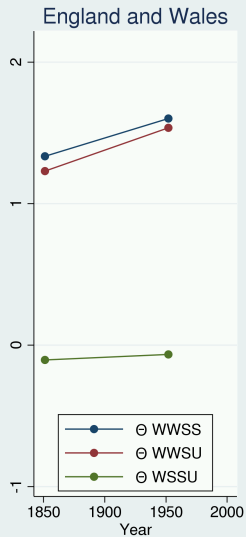
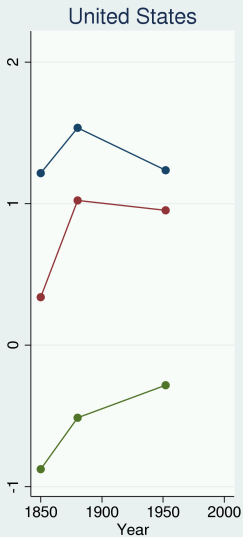
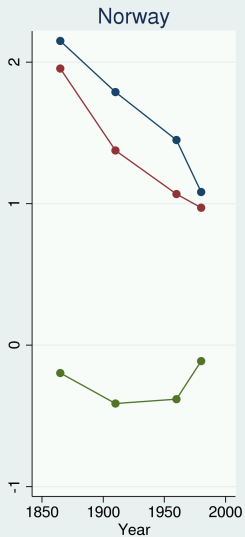
# Probabilities and odds ratios over time

$$\theta_{ijlm} = \log \left( \frac{p_{ij} / p_{im}}{p_{lj} / p_{lm}} \right)$$



# Odds ratios: Norway, UK and US

$$\theta_{ijlm} = \log \left( \frac{p_{ij} / p_{im}}{p_{lj} / p_{lm}} \right)$$



## Components of the Altham statistic

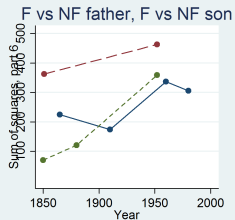
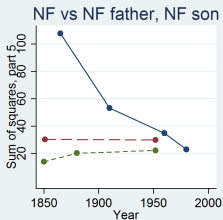
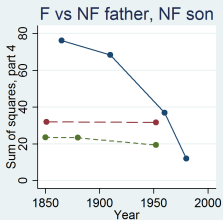
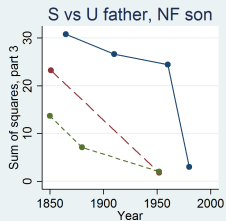
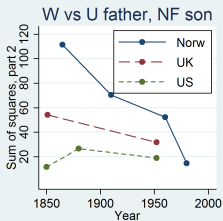
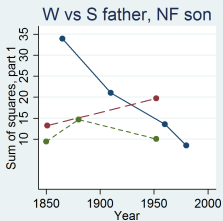
$$d(P, J) = \left( \sum_{i=1}^r \sum_{j=1}^s \sum_{l=1}^r \sum_{m=1}^s \left[ \log \left( \frac{p_{ij}/p_{im}}{p_{lj}/p_{lm}} \right) \right]^2 \right)^{1/2}$$

Father's occupation	Son's occupation					
	WS	WU	SU	FW	FS	FU
WS	(1) W vs S father, nonfarmer son			(5) Nonfarmer vs nonfarmer father, farmer vs nonfarmer son		
WU	(2) W vs U father, nonfarmer son					
SU	(3) S vs U father, nonfarmer son					
FW	(4) Farmer vs nonfarmer father, nonfarmer son			(6) Farmer vs nonfarmer father, farmer vs nonfarmer son		
FS						
FU						



# Odds ratio aggregates

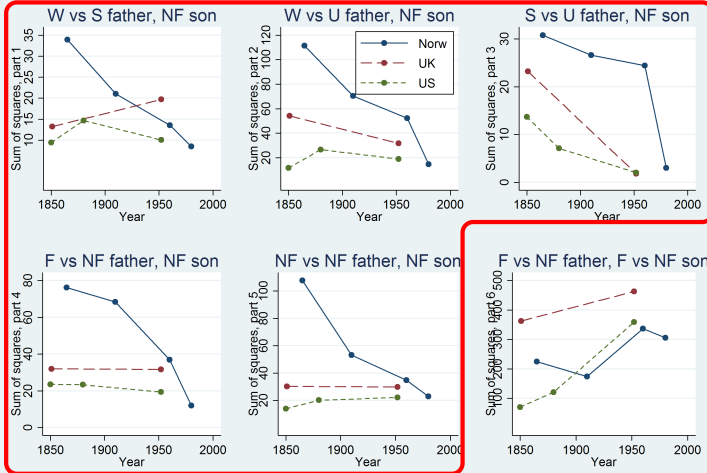
Six subgroups that sum to the Altham statistic



W=White collar, S=Skilled, U=Unskilled, F=Farmer, NF=Not Farmer (=W, S or U)

# Odds ratio aggregates

Six subgroups that sum to the Altham statistic

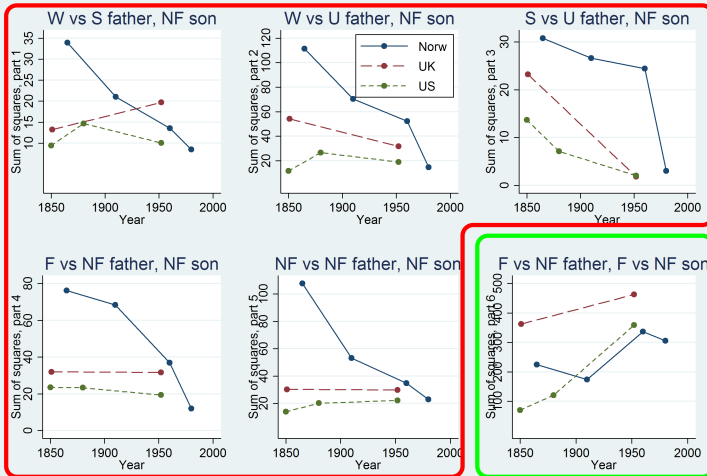


Nonfarm and farm-nonfarm

W=White collar, S=Skilled, U=Unskilled, F=Farmer, NF=Not Farmer (=W, S or U)

# Odds ratio aggregates

Six subgroups that sum to the Altham statistic



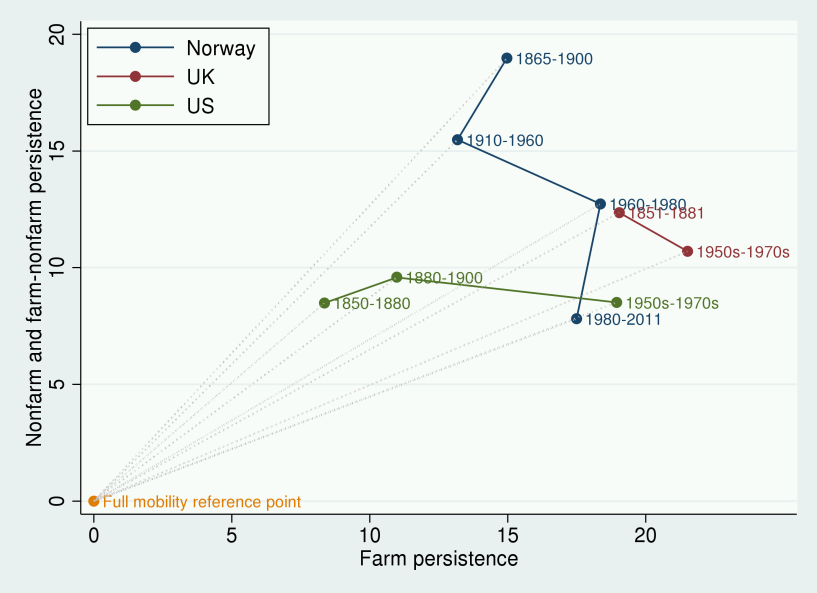
Nonfarm and farm-nonfarm

Farm

W=White collar, S=Skilled, U=Unskilled, F=Farmer, NF=Not Farmer (=W, S or U)

# Different trends in farm mobility and nonfarm mobility

Norway, UK, US: Tway decomposition of social mobility



## Different trends in farm mobility and nonfarm mobility

		$d(P, J) =$ Distance from full mobility	Nonfarm and farm-nonfarm component	Farm component
Norway	1865-1900	24.2	19.0	15.0
	1910-1960	20.3	15.5	13.2
	1960-1980	22.3	12.7	18.4
	1980-2011	19.2	7.8	17.5
UK	1851-1881	22.7	12.4	19.0
	1952	24.0	10.7	21.5
US	1850	11.9	8.5	8.4
	1880	14.6	9.6	11.0
	1952	20.8	8.5	18.9

## Mobility differences across subregions

- ▶ Calculate the farm and nonfarm components for  $d(P, J)$  for subpopulations
- ▶ Regional comparisons: Rural vs. urban, High vs. low economic growth
  - ▶ High-growth areas more “dynamic”?
- ▶ Individual-group comparisons: Movers vs. nonmovers
  - ▶ Hypothesis: Correlation between moving location and moving occupation: movers have higher social mobility
- ▶ The emigration question: Areas with high and low emigration
  - ▶ Hypothesis: depends on selection of immigrants
  - ▶ Poor but industrious more likely to emigrate: high emigration → low social mobility
  - ▶ Well-off more likely to emigrate: high emigration → high social mobility

# Mobility differences across subregions

## Nonfarm and farm-nonfarm components

		1865- 1900	1910 - 1960	1960- 1980	1980- 2011
Reference		19.0	15.5	12.7	7.8
Rural / Urban	Rural	17.4	15.8	13.3	7.9
	Urban	18.3	14.8	12.3	7.7
Local inc. growth	Below mean	19.5	15.1	12.5	7.8
	Above mean	18.3	15.0	12.5	7.8
Mover / Nonmover	Rural nonmover	18.8	16.7	14.6	8.7
	Urban nonmover	18.9	15.9	13.3	8.5
	Mover ( $R \rightarrow R$ )	18.3	16.0	10.9	6.0
	Mover ( $R \rightarrow U$ )	14.8	12.0	10.1	5.7
	Mover ( $U \rightarrow R$ )	15.9	11.9	9.7	5.7
	Mover ( $U \rightarrow U$ )	16.8	11.4	8.4	5.4
Local emigration rate	Low	18.6	15.7		
	High	19.3	14.4		

## Childhood environment over and above father's occupation

- ▶ Social mobility: the extent to which son's occupation depends on father's occupation
- ▶ However, also neighborhood effects
- ▶ Son of farmer father more likely to live in farming area → more likely to be a farmer himself
- ▶ Hypothesis: Measures of intergenerational occupational mobility goes down when we control for region of origin



## Correcting for region of origin

To add control variables, we can consider a multinomial logit system of three equations ( $W$  as reference category):

$$\log \left( \frac{\Pr(Occ_q = k)}{\Pr(Occ_q = W)} \right) = \alpha_k + \beta'_k \mathbf{D}_q + \gamma'_k \mathbf{X}_q + \epsilon_{k,q} \quad k = F, S, U$$

- ▶  $\mathbf{D}_q = \{D_F, D_S, D_U\}$  characterizes father's occupation
- ▶  $\beta_k = \{\beta_k^F, \beta_k^S, \beta_k^U\}$  is the associated parameter vector
- ▶  $\mathbf{X}_q$  is a vector of other individual covariates with associated parameters  $\gamma_k$

The Altham statistic depends only on the  $\beta$ 's:

$$d(P, J) = \left( \sum_{i=1}^N \sum_{j=1}^N \sum_{l=1}^N \sum_{m=1}^N [(\beta_j^i - \beta_m^i) - (\beta_j^l - \beta_m^l)]^2 \right)^{1/2} \quad (1)$$

Can bootstrap confidence intervals using parameter standard errors

## Correcting for region of origin: Results

Time period	No controls	No controls, clustered SE	Local mean income	Employment shares	Regional dummies
1865-1900	24.2 (23.7 – 24.7)	24.2 (23.0 – 25.4)	22.1 (21.1 – 23.1)	20.8 (19.4 – 22.3)	21.0 (19.7 – 22.3)
1910-1960	20.3 (20.0 – 20.7)	20.3 (19.2 – 21.6)	18.1 (17.5 – 18.8)	17.7 (17.0 – 18.4)	17.7 (17.0 – 18.4)
1960-1980	22.3 (22.1 – 22.6)	22.3 (21.2 – 23.6)	21.2 (20.5 – 22.0)	20.0 (19.3 – 20.8)	19.9 (19.1 – 20.7)
1980-2011	19.2 (18.9 – 19.4)	19.2 (18.3 – 20.1)	18.1 (17.4 – 18.9)	17.1 (16.4 – 17.8)	16.9 (16.3 – 17.6)

# Interpreting occupational mobility as welfare changes

Using mean income data

- ▶ Before 1967, no individual data on income
- ▶ However, can piece together mean incomes by occupation
  - ▶ 1980 and 2011: from tax micro data
  - ▶ 1960: using tax micro data from 1967 on individuals in 1960
  - ▶ 1910 and 1900: using tabulations of income by occupation, age and gender from 1911
  - ▶ 1865: using tabulations of mean taxes paid by occupation group from 1868 (different population definition: all men age 25+)

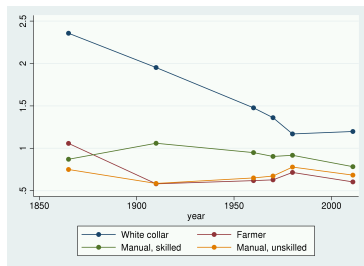


Figure: Mean income of occupation group relative to population mean, by year

# The contribution of occupational mobility to dynastic income equalization

- ▶ Consider the two-generation “dynastic income” of fathers and sons:

$$Y_{\text{dynasty},1865-1900} = Y_{\text{father},1865} + \frac{1}{g} Y_{\text{son},1900}$$

using the mean incomes of occupation groups.

- ▶ Question: How much has increased social mobility contributed to equalization of dynastic incomes?
- ▶ Decomposition analysis a la DiNardo et al (1996) / Eika et al (2014):
  - ▶ Contribution of marginal income distributions vs contributions of intergenerational occupational mobility
- ▶ Here: Fix the marginal income distributions, consider counterfactual intergenerational mobility matrices

## Constructing a counterfactual $4 \times 4$ income matrix

- ▶ Adjustment procedure of Mosteller (1968) used to construct matrix  $M_t^k$  matching marginal distributions of time interval  $t$  and odds ratios (and hence  $d(P, J)$ ) of time  $k$ 
  - ▶ The matrix has 16 degrees of freedom
  - ▶ 7 degrees needed to match father and son population distributions
  - ▶ 9 remaining degrees correspond to the 9 independent odds ratios (for example  $WF, WU, WF$  for father and son)
- ▶ For  $t$ , use the actual father-son distributions of individuals, and the actual income distributions
- ▶ For  $k$ , consider actual matrices and (a) full mobility, ie all odds ratios are 1, and (b) lowest constructable mobility respecting marginal distributions

# Results from the counterfactual analysis

Gini coefficient of occupation mean incomes

<i>t</i>	Gini coefficients (no counterfactual)		
	Fathers+Sons	Fathers	Sons
1865-1900	15.7	12.8	24.5
1910-1960	19.0	24.5	17.2
1960-1980	11.0	16.6	7.9
1980-2011	8.3	8.0	10.9

# Results from the counterfactual analysis

Gini coefficient of occupation mean incomes

$t$	Gini coefficients (no counterfactual)		
	Fathers+Sons	Fathers	Sons
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1910-1960	19.0	24.5	17.2
1960-1980	11.0	16.6	7.9
1980-2011	8.3	8.0	10.9

$t$	F+S Gini coefficients with mobility counterfactuals					
	Lowest mob.	1865-1900	1910-1960	1960-1980	1980-2011	Highest mob. ( $J$ )
1865-1900	18.2	15.7	15.4	15.2	15.0	15.4
1910-1960	20.8	19.2	19.0	18.9	18.3	16.2
1960-1980	12.2	11.2	11.0	11.0	10.6	9.7
1980-2011	9.5	8.9	8.7	8.6	8.3	7.5

## Results from the counterfactual analysis

- ▶ High dynastic income inequality before 1960:
  - ▶ 1865-1900: *no* contribution from mobility (high change in income distribution gives lower father-son correlations anyway)
  - ▶ 1910-1960: Some contribution from mobility (actual: Gini=19, full-mobility Gini 16)
- ▶ After 1960: less variation between occupation mean incomes; lower span of potential Gini coefficient
- ▶ Despite dissimilarity of mobility matrices, replacing one with another does not greatly affect the dynastic income Gini in any of the time periods
- ▶ Results must be cautiously interpreted; only between-occupation inequality measured



## Change in mobility over time

- ▶ Intergenerational mobility has increased over time in Norway, unlike in Great Britain
- ▶ However, composition of decrease different from that in the United States
- ▶ Increase in mobility mid-20th century also found for earnings in Norway (Salvanes) and Sweden (Björklund et al)
- ▶ However, no trace of increased inequality (and possible decrease in mobility, cf. Swedish results) for Norway
  - ▶ Split of white-collar into two occupation groups only amplifies increase in mobility over time
  - ▶ However, still plenty of scope for within-occupation inequality; more individual-based rather than class-based rewards etc.

## Geographic determinants

- ▶ Increased intergenerational mobility not primarily driven by regional convergence
- ▶ ...or by transatlantic migration
- ▶ High-income areas experience slightly higher intergenerational mobility in the early period
- ▶ Geographic mobility correlated with occupational mobility

## Future work

- ▶ Mobility over several generations
- ▶ More case-specific analyses (technology etc)
  - ▶ Mobility by industry?
- ▶ Interaction between geographical and occupational mobility
- ▶ More family background: mother's coded occupation, siblings