Segregation and Economic Outcomes A Network Perspective

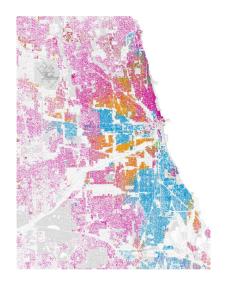
Larry Blume

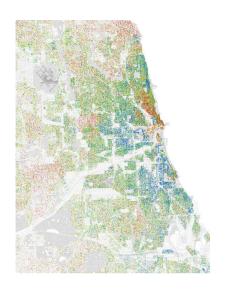
Cornell University & IHS & The Santa Fe Institute

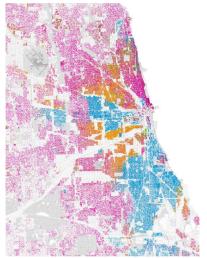


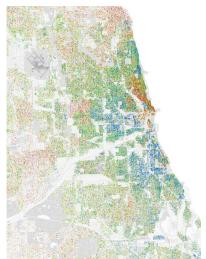




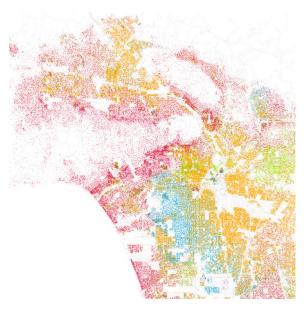








Los Angeles



The Problem

The productive or income-getting power of any community at any time consists of its land, its people, its capital equipment and its organisation.

A. C. Pigou, Industrial Fluctuations

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A. C. Pigou, *Industrial Fluctuations*

"Social-economic" causes of poverty:

- Social capital
- Cross-group explanations

A Debate about Causes

Upper class people in all countries are accustomed to look down upon people of the laboring class as inherently inferior. But in the case of Negroes the deprecation is fortified by the elaborate system of racial beliefs, and the discriminations are organized in the social institution of rigid caste and not only of flexible social class."

Myrdal, An American Dilemma, 1944.

A Debate about Causes

..., the social structure of today's inner city has been radically altered by the mass exodus of jobs and working families and by the rapid deterioration of housing, schools, businesses, recreational facilities and other community organizations, further exacerbated by government policies of industrial and urban laissez-faire... The economic and social buffer provided by a stable black working class and a visible, if small, black middle class that cushioned the impact of downswings in the economy and tied ghetto residents to the world of work has all but disappeared. Moreover, the social networtks of parents, friends, and associates, as well as the nexus of local institutions, have seen their resources for economic stability progressively depleted. In sum, today's ghetto residents face a closed opportunity structure."

Waquant and Wilson, "The Cost of Racial and Class Exclusion in the Inner City", *AAAPS* 501, 1989.

A Debate about Causes

Thus, although we share William Julius Wilson's view that the structural transformation of the economy played a crucial role in creating the urban underclass during the 1970's, we argue that what made it disproportionately a black underclass was racial segregation. The decline of manufacturing and the rise of a two-tiered service economy harmed many racial and ethnic groups, but only black Americans were highly segregated, so only among them was the resulting income loss confined to a small set of spatially contiguous and racially homogenous neighborhoods."

Massey and Denton, American Apartheid: Segregation and the Making of the Underclass, 1993. p. 137.

The Endogeneity Problem

- One's social affiliations determine (to some degree) one's economic outcomes.
- One's economic outcomes determine (to some degree) one's social affiliations.
- Untangling this is important for determining the effectiveness of various policies.

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TABLE 1-JOB-FINDING METHODS USED BY WORKERS

	Percentage of jobs found using each method							
Source/data	Friends/relatives	Gate application	Employment agency	Ads	Other	Sample size		
Myers and Shultz (1951)/s	ample of displaced t	extile workers:						
First job	62	23	6	2	7	144		
Mill job	56	37	3	2	2	144		
Present job	36	14	4	0	46 ^a	144		
Rees and Shultz (1970)/Cl	nicago labor-market	study, 12 occupation	ns:b					
Typist	37.3	5.5	34.7	16.4	6.1	343		
Keypunch operator	35.3	10.7	13.2	21.4	19.4	280		
Accountant	23.5	6.4	25.9	26.4	17.8	170		
Tab operator	37.9	3.2	22.2	22.2	14.5	126		
Material handler	73.8	6.9	8.1	3.8	7.4	286		
Janitor	65.5	13.1	7.3	4.8	9.3	246		
Janitress	63.6	7.5	5.2	11.2	12.5	80		
Fork-lift operator	66.7	7.9	4.7	7.5	13.2	175		
Punch-press operator	65.4	5.9	7.7	15.0	6.0	133		
Truck driver	56.8	14.9	1.5	1.5	25.3	67		
Maintenance electrician	57.4	17.1	3.2	11.7	10.6	129		
Tool and die maker	53.6	18.2	1.5	17.3	9.4	127		
Granovetter (1974)/sample	e of residents of Nev	vton. MA:						
Professional	56.1	18.2	15.9°	c	9.8	132		
Technical	43.5	24.6	30.4		1.4	69		
Managerial	65.4	14.8	13.6	-	6.2	81		
Corcoran et al. (1980)/Par	el Study of Income	Dynamics, 11th war	ve·					
White males	52.0	d	5.8	9.4	33.8d	1,499		
White females	47.1	_	5.8	14.2	33.1	988		
Black males	58.5	_	7.0	6.9	37.6	667		
Black females	43.0	_	15.2	11.0	30.8	605		

aMost of these workers were rehired at a previous mill job or hired at a new mill established in one of the vacated mills.

^bIn computing the percentages, workers rehired by previous employers and those not reporting the job-finding source are excluded from the denominator and subtracted from the sample size.

^cAgencies and ads are combined under the heading "formal means." ^dGate applications are included under "other."

Job Search

Table 24. Length of information chain, by average job tenure of respondent.

THE PARTY NAMED IN	Average job tenure			
Chain length	Less than 2 years	2-4.999 years	5 years or more	Total
Zero	25.0%	61.5%	31.2%	46.0%
One	37.5%	30.8%	56.2%	40.0%
Two or more	37.5%	7.7%	12.5%	14.0%
N	8	26	16	50
	p = 0.0	8		

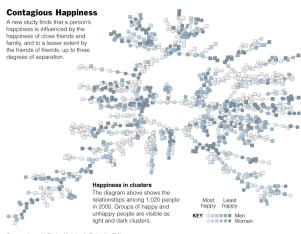
Networks --> Outcomes

Mechanisms



Behaviors

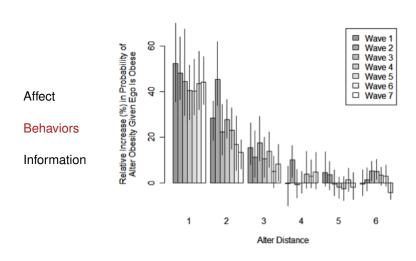
Information



Sources: James H. Fowler; Nicholas A. Christakis; BMJ

THE NEW YORK TIMES

Mechanisms



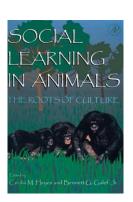
Networks --> Outcomes

Mechanisms

Affect

Behaviors

Information



- ► Tastes peer group effects
- Beliefs social learning
- Constraints contextual effects

- ▶ Each person chooses choice ω_i from Ω_i .
- ▶ Each person's type is $t_i = (x_i, \epsilon_i)$. x_i is observed by others, ϵ_i is not.
- ▶ Choice is influenced by local, contextual variables. y_i , . . . are observed, ε_i is not.
- Social influence is described by a sociomatrix or weighted adjacency matrix A.
- ▶ Individuals have some beliefs μ_{-i} about the average behavior of their peers, $\sum_i a_{ij}\omega_i$.

The Payoff function for individual *i* is

$$u(\omega_i, \omega_{-ig}, \tau_i) = \tau_i \omega_i - \frac{\omega_i^2}{2} - \frac{\beta}{2} \operatorname{E}_{\mu_{-i}} \left\{ (\omega_i - \sum_i a_{ij} \omega_j)^2 \right\}$$

IR
$$\omega_i \in \operatorname{argmax} V(\omega_i; \mu_{-i}, t_i, \epsilon_i)$$

Behavioral comes from utility maximization.

EQ
$$\mu_{-i} = \mathbb{E}\{\omega_{-i}|x_i, \epsilon_i\}$$
, etc.

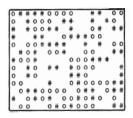
Beliefs are correct.

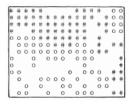
Network Formation

Random Graphs

- Erdős-Rényi random graph
- Preferential Attachment
- Exponential Random Graphs
 - Chandrasekhar & Jackson, "Tractable and Consistent Random Graph Models"
- Small-World Graphs

Schelling's Model

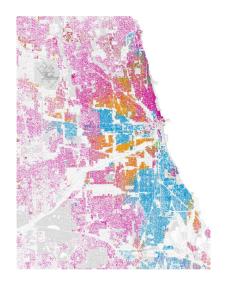


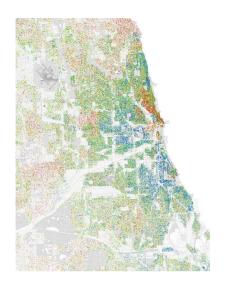


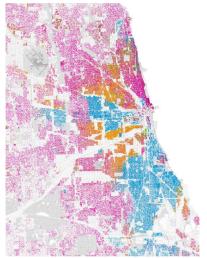
- Individuals are one of two types.
- Individuals are distributed on a lattice.
- Individuals are happy if at least τ of their neighbors are of their type.
- Otherwise, they move to an empty spot, or swap spots.

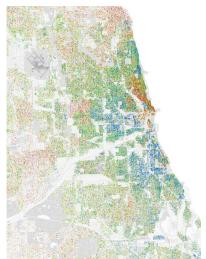
One-dimensional analysis. Individuals live on a ring.

- Young, Individual Strategy and Social Structure
 - N Individuals have neighborhoods of radius 1. Individuals trade places with high probability if they both improve and smaller probabilities if one or more is hurt.
 - Result: The unique stochastically stable state is 100% segregation.
- Brandt, Immorlica, Kamath and Kleinberg, "An Analysis of One-Dimensional Schelling Segregation"
 - N Individuals have neighborhoods of fixed size w. They never make unimproving moves.
 - Result: The probability of reaching a frozen configuration converges to 1 with N. There is a constant c < 1 such that for all N, the probability that a randomly selected individual in a frozen configuration is in a homogeneous group of size greater than λw^2 is bounded by c^{λ} .

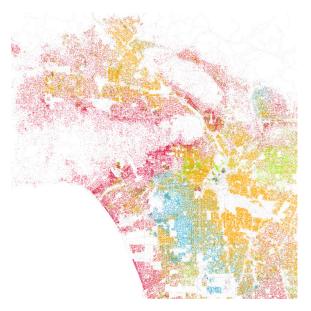








Los Angeles



Strategic Models

- Gale and Shapley, "College Admissions and the Stability of Marriage", American Mathematical Monthly 69, 1962.
- Jackson and Wolinsky, "A Strategic Model of Social and Economic Networks", JET 71, 1996.
- ▶ Myerson, "Graphs and Cooperation in Games, MOR 2, 1977.

- Let $U_n(A, x_n, \varepsilon_n)$ denote the expected payoff to an individual of playing the LIM game.
- Imagine a first stage where individuals play a Myerson formation game.
- Add a term to utility so that utility of a link is increased the nearer the two individuals are in characteristics.

Social Learning

"Upper class people in all countries are accustomed to look down upon people of the laboring class as inherently inferior. But in the case of Negroes the deprecation is fortified by the elaborate system of racial beliefs, and the discriminations are organized in the social institution of rigid caste and not only of flexible social class."

G. Myrdal, An American Dilemma, 1944.

